

Thermoforming
Packaging Technology
Tooling



Company Overview A leading manufacturer of high value machinery and tooling for the thermoforming and packaging industry. The parent company is based in Germany with around 700 employees, founded in 1946. The UK operation has been established for over 30 years and is focused on the sales, service, maintenance and provision of spare parts for the various machines. The UK offices are based in Yaxley but the Sales Engineer will be home based with travel, potentially, throughout the UK.

Responsibilities The primary responsibility of the Sales Engineer is to maintain and develop ILLIG's business relationships with both existing and new customers. There is a comprehensive CRM system to assist in this and which must be maintained daily. Sales enquiries must be responded to quickly and quotations supplied promptly. Regular sales forecasts must be provided to the parent company in Germany, so the Sales Engineer must be aware of not only their potential sales, but also those of our competitors, to provide an accurate reflection of the market as a whole. In addition to UK travel, there will also be regular visits to our parent company in Heilbronn, Germany.

Experience and Skills Ideally with thermoforming experience, a graduate from either a business or engineering discipline is not a pre-requisite but could be an advantage. Candidates must be confident, have excellent customer interface skills and be good communicators. Good computer knowledge would be a benefit, as would some knowledge of the German language.

Salary and Package Salary will be in the region of £25k. The role comes with a Company car, and an excellent benefits package that includes 28 days holiday, group Income protection, life insurance, healthcare and an excellent pension scheme.

To apply Please email your CV including a covering letter to sales@illig.co.uk.

For more information please contact us on +44 01733 246761

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